



Michael Dominelli

VP of Marketing

NRT Technology Corp.

NRT is committed to providing casino operators with the most innovative cash handling solutions in the market. We are constantly working to develop new products and services that simplify cash handling for our customers so they can concentrate on delivering the best possible gaming experience to their patrons. We are a customer-centric organization, and as such, take many of our product development cues from casino operators. For 2012, gaming operators have told us that they want to streamline their cash handling operations and reduce associated costs, expedite and improve patron experiences at ATMs and ticket redemption kiosks, and embrace technology. NRT is committed to delivering solutions that meet these needs.

In order to streamline the cash handling process and reduce costs, NRT is working with Wincor Nixdorf to bring cash recycling technology to the casino floor. The QuickCage™ is an automated teller safe that utilizes cash recycling technology. QuickCage will allow for real-time validation of cash at the cage level and eliminate the need for till and soft counts at the end of a shift. This system will also utilize secure and robust cash cassettes that can be swapped between the cage, ATMs and other cash centers in the casino without the need for counting or refilling. This method of validating and securing cash with real-time reporting and management is very similar to what you see in any major bank today.

In order to expedite the cash withdrawal process and improve the overall gaming experience, NRT plans to print gaming tickets on our ATMs and QuickJack™ ticket redemption kiosks. Gaming operators are excited at the prospect of patrons being able to print a gaming ticket for use in slot machines and other gaming devices right at the ATM or QuickJack, and NRT is intent on making this a reality in 2012. The technology is in place to offer this service today, but we must wait for the requisite payment network, gaming regulatory and slot management system approvals. We are confident that these are not too far off and are excited at the prospect of casino patrons conducting ATM and other financial services transactions on our kiosks and receiving gaming tickets rather than cash.

NRT is also introducing the QuickTable™ product in 2012. This system was designed to address the cumbersome and inefficient cash handling methods currently employed at table games. The QuickTable device is a centrally managed ticket acceptance, validation and monitoring system that allows for the use of TITO tickets at table games. A patron will now be able to use a slot machine TITO ticket to buy in to a table game. When the patron wants to buy out or color-up, they will now have the option to request a TITO ticket, which can then be redeemed at another table game or slot machine. This technology bridges the current gap between slots and tables, allowing players a ubiquitous TITO experience anywhere on the gaming floor. In addition, casinos will know in real time the total amount of money at each table game at any given time, thanks to NRT's table back office system. Casino operators are truly excited about the accuracy, accountability and cost reductions this new system will bring to their operations.

In addition, NRT is launching our next generation QuickJack model, known as the QuickJack V4™, the latest model of NRT's industry-leading ticket redemption kiosk. The QuickJack V4 promises to improve on the already robust, reliable and technologically advanced functionality of our award-winning QuickJack line of kiosks. Finally, we have developed the QuickJack 88™ to serve the ticket redemption needs of smaller gaming operators that do not require central management and reporting. The QuickJack 88 is the ideal ticket redemption kiosk for casinos without large slot game operations, where a more sophisticated and centrally managed redemption system is not required.

At NRT, we want to improve the cash handling experience for both casino operators and their patrons. Although we operate in two of the most highly regulated industries in the world—gaming and financial transaction processing—we are intent on staying ahead of the curve by listening to our customers and pushing the boundaries. Cash is still king, but the gaming industry has embraced non-cash gaming mechanisms, and we believe that cashless gaming will continue to expand in the coming years. NRT is well positioned to take advantage of the opportunities this presents and to offer innovative and game-changing technology to meet the cash and cashless needs of our worldwide casino customers in 2012 and beyond.